# TÜRKİYE CUMHURİYETİ

**TİCARET BAKANLIĞI**

# ALIM HEYETİ PROGRAMI SONUÇ RAPORU FORMU

#### ALIM HEYETİ PROGRAMI

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| **ADI** |  |
| **TARİHİ** |  |
| **ORGANİZATÖR BİRLİK(LER)** |  |

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| **Alım Heyeti Programına Katılan Yabancı Firmaların Nitelikleri Hakkındaki Düşünceleriniz** |
| **Firmaların:**  **-İthalat Potansiyeli Yüksek Orta Az**  **-İkili İş Görüşmelerine İlgileri Çok Orta Az**  **-Anket Formlarını Doldurma Oranı % ........**  **-Diğer Görüşler................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................** |
| **Alım Heyeti Programına Katılan Türk Firmaların Nitelikleri Hakkındaki Düşünceleriniz** |
| **Firmaların:**  **-İhracat Potansiyeli Yüksek Orta Az**  **-İkili İş Görüşmelerine İlgileri Çok Orta Az**  **-Anket Formlarını Doldurma Oranı % ........**  **-Diğer Görüşler................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................** |
| **Alım Heyeti Programının Eşzamanlı Olarak Gerçekleştirildiği Fuar Profili ve Düşünceleriniz** |
| **-Fuar Stant Alanı (m 2) ...............................................................**  **-Fuarda Stant Açan Türk Firma Sayısı ...............................................................**  **-Fuarda Stant Açan Yabancı Firma Sayısı ...............................................................**  **-Bir Sonraki Fuarla Eşzamanlı Alım Heyeti Gerçekleştirilmesi**  **Evet Hayır**  **-Diğer Görüşler................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................** |
| **Alım Heyeti Programı Kapsamında Belirlenen Hedef Ülkelerin Sektörel Uygunluğu Hakkındaki Düşünceleriniz** |
| **-Alım Heyeti Programına Katılan Ülkeler.....................................................................**  **............................................................................................................................................**  **............................................................................................................................................**  **............................................................................................................................................**  **............................................................................................................................................**  **............................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................**  **-Bir Sonraki Alım Heyeti Programına Katılmasında Yarar Görülen Ülkeler...........**  **............................................................................................................................................**  **............................................................................................................................................**  **............................................................................................................................................**  **............................................................................................................................................**  **............................................................................................................................................**  **...........................................................................................................................................**  **...........................................................................................................................................** |
| **İkili İş Görüşmelerinde Yabancı ve Türk Firmaların Eşleştirilmeleri Konusunda Görüşleriniz ve Nedenleri** |
| **-Doğru Eşleştirme**  **-Eksik Eşleştirme**    **- Duyuruya Geç Çıkılması**    **- Başvuru Formlarında Eksik Bilgi**  **- Başvuru Formlarında Yanlış Bilgi** |
| Diğer Görüşler |
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**RAPORU DÜZENLEYEN KİŞİ:**

**YABANCI KATILIMCILARIN**

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| **SAYISI** |  |
| **ANKET FORMU SAYISI** |  |

**ANKET FORMLARINA VERDİKLERİ CEVAPLAR**

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|  | **ÇOK İYİ** | **İYİ** | **ORTA** | **YETERSİZ** | **EVET** | **HAYIR** | **BELİRSİZ** | **ABD DOLARI** |
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**EK: Yabancı Katılımcı Anket Formları**

**EK 1:**

**YABANCI KATILIMCI LİSTESİ(ÜLKE, FİRMA ADI, FİRMA TEMSİLCİSİ)**

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|  | **ÜLKE** | **FİRMA ADI** | **FİRMA TEMSİLCİSİ** |
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**TÜRK KATILIMCILARIN**

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| **SAYISI** |  |
| **ANKET FORMU SAYISI** |  |

**ANKET FORMLARINA VERDİKLERİ CEVAPLAR**

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|  | **ÇOK İYİ** | **İYİ** | **ORTA** | **YETERSİZ** | **EVET** | **HAYIR** | **BELİRSİZ** | **ABD DOLARI** |
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**EK: Türk Katılımcı Anket Formları**

**EK 2:**

**TÜRK KATILIMCI LİSTESİ(FİRMA ADI, VERGİ NUMARASI)**

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|  | FİRMA ADI | **VERGİ NUMARASI** |
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**EK 3:ALIM HEYETİ KATILIMCILARININ İKİLİ İŞ GÖRÜŞMESİ ÇİZELGESİ**

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|  | **ALIM HEYETİNE KATILAN TÜRK FİRMALARININ GÖRÜŞME VE İHRACAT RAKAMI BİLGİLERİ** | | | | | |
|  | **ALIM HEYETİNE KATILAN TÜRK FİRMASI UNVANI** | **TÜRK FİRMASININ VERGİ NUMARASI** | **YILLIK TOPLAM İHRACAT RAKAMI** | **GÖRÜŞME YAPTIĞI YABANCI FİRMALARIN UNVANLARI** | **GÖRÜŞME YAPILAN FİRMALARIN ÜLKELERİ** | **TÜRK FİRMASININ GÖRÜŞME YAPILAN FİRMA MENŞE ÜLKESİNE İHRACATI** |
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